2023 WMA Spring Seminar

Wailea Beach Resort, Maui April 15 through April 22

The Water Awaits

The striking sight of the vast Pacific greets you the moment you arrive. Like nowhere else in Wailea, here you're surrounded on all sides by the Pacific and its power to evoke the beauty and spirit of authentic Hawaii.

Known for its five beautiful, crescent-shaped beaches and stellar golf courses, Wailea is a luxurious resort community in South Maui that spans 1,500 acres of land with staggering ocean views. The area exudes a sense of privacy, serenity and freedom spread across an area three times the size of Waikiki.

> Come! Join us at the 2023 WMA Spring Seminar for a week of rejuvenation, relaxation and learning!

| Saturday, April 15 | Arrivals and Hotel Check-In | | | |
|--|--|--|--|--|
| Sunday, April 16 7:00 a.m. 6:00 p.m. | Registration Welcome Reception (Optional) | | | |
| Monday, April 17 7:30 a.m. 9:00 a.m. 12:00 p.m. | Seminar Breakfast in Humble Market Kitchin Seminar: WMA Updates with Doug Johnson Optional Activity: Clay Shooting (1:00 p.m. excursion) | | | |
| Tuesday, April 18 | Seminar Breakfast in Humble Market Kitchin | | | |
| 7:30 a.m. | Seminar: Key Property Management Trends for 2023 | | | |
| 9:00 a.m. | with Candace Holcombe | | | |
| 12:00 p.m. | Optional Activity: Horseback Riding (1:30 p.m. ride) | | | |
| Nednesday, April 19 | Free Day | | | |
| 6:15 a.m. | Optional Activity: Molokini Snorkel Sail (7:00 a.m. sail) | | | |
| Thursday, April 20 | Seminar Breakfast in Humble Market Kitchin | | | |
| 7:30 a.m. | Seminar: Keeping Illegal Activity Out of Our Communities | | | |
| 9:00 a.m. | with Michael Mihelich | | | |
| 6:00 p.m. | Farewell Event (Optional) | | | |
| Friday, April 21 | Seminar Breakfast in Humble Market Kitchin | | | |
| 7:30 a.m. | Seminar: Community Insurance/Homeowners' Insurance | | | |
| 9:00 a.m. | with Michael Mihelich | | | |
| Saturday, April 22 | Departures | | | |

OPTIONAL ACTIVITIES

Sunday, April 16 — Welcome Reception

WMA invites you to a welcome reception. This is a great opportunity to reacquaint yourselves on all the happenings with other attendees. Is this your first Spring Seminar? This is a perfect time to meet, network and share ideas with others in the industry! Pricing includes a full dinner buffet and a fully hosted bar.

Monday, April 17 — Clay Shooting

Today we'll travel through scenic countryside, to the crater of a now extinct volcano, in which the range is located. Think of it, you will experience all the thrills of sporting clays from inside a small volcano! This state-of-the-art sporting clay facility is adaptable to every level of shooter, from beginner to champion! (Lessons included!)

Tuesday, April 18 — Horseback Riding at the Triple L Ranch

Enjoy a one-and-a-half-hour private riding tour on the Triple L Ranch Maui. It is located on the pristine, sacred and undeveloped country above the Kanaio coastline on the southwest side of Maui's volcanic crater, Haleakala. Routes start on the dormant volcano's slopes and wind down through grazing cattle, lush vegetation and ancient lava flows that feature incredible views of the ocean, Kaho'olawe, Molikini and the Big Island. You will come away feeling like you are part of the family while learning to ride paniolo-style on the daily cattle checking rides.

Wednesday, April 19 — Molokini: A Unique Snorkel Experience

Molokini remains at the top of the list of "must see" destinations when on Maui. The snorkeling is some of the best in all of Hawaii. The backside of the crater is considered to be one the ten best dive spots in the world. Molokini is one of only three sheltered volcanic calderas that still exist. The crystal clear waters are home to an array of fish and other unique species of marinelife. Included in this five-hour cruise is a tropical breakfast, hot grilled BBQ lunch, beverages, snorkel gear and instruction. Reserve early as seating is limited. Check in time is at 7:00 a.m.

Thursday, April 20 — Farewell Reception

We have spent a whole week together! Great friends remembered and good friends made. We're not quite ready to say goodbye. Let's get together one last time for a final dinner and share a final sunset. This includes a sit-down dinner and a fully hosted bar.

The Grand Wailea Luau

WMA has not organized a group for the luau; this information is being provided as a courtesy. The luau is offered at the Grand Wailea Hotel; however, the April schedule has not been posted online yet. Please check with the hotel closer to our arrival time. Standard seating \$200; Premium seating \$245. For reservations, call 808.875.1234.

REGISTRATION INFORMATION

Cancellations, Refunds and Booking Changes

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Cancellation fees are as follows:

On or prior to March 15 will be subject to a \$50 per person administrative fee.

On March 16 through April 5, or early departures that deviate from the dates to which you have committed, will be subject to a \$50 per person administrative fee plus two nights' room charge.

On April 6 or thereafter, including noshows, there will be NO refunds on any portion of the trip.

In the event of death or medical emergencies, all or portions of these penalties may be waived. Please inform WMA of any changes immediately.

Insurance policy information for trip cancellation or interruption is available from many carriers online. Both land and air can be protected in this manner.

□ Check here if you have a disability that requires special accommodations in order to fully participate in this seminar. You will be contacted by WMA to discuss your specific needs.

Hertz Car Rental will provide best available rates. Reservations may be placed online at hertz.com or by calling 800.654.3131 and use WMA's CDP 2133824.

Hawaiian Airlines is pleased to partner once again with WMA and offer a special discount off their lowest rates from any California gateway. Simply go to hawaiianairlines.com/our-services/ products-and-programs/preferredaffiliate and refer to WMA's code AMWEBWMA.

Mail or fax this completed form with payment to:

WMA 455 Capitol Mall, Suite 800 Sacramento, CA 95814 916.448.7085 (fax)

DO NOT EMAIL this form with payment to WMA as the email server is not secure.

For more information, call Regina Sánchez at 916.288.4034 or toll free (within CA) at 800.669.8847 or email regina@wrma.org.

PLEASE NOTE:

You are urged to register no later than February 28 for group rate at the Wailea Beach Resort. If block sells out prior to this date, reservations will be based on space and rate availability only.

REGISTRATION FORM 2023 WMA Spring Seminar — April 15 through April 22

| Name 2: D Seminar Registrant or D Hotel Only | | | | | |
|---|---|--|---|---|--|
| Community/Firm Name Membership ID | | | | | |
| Mailing Address | | | | | |
| City | | | Email Address | | |
| 0.1 | | | 710 | | |
| State | | | ZIP | | |
| Day Phone E | vening Phone | | Cell Phone | | |
| With double occupancy rates, you can select a educational seminars in order to make a trip fully fees. There is a \$15 daily self parking fee. Thes on seminar days in the hotel's restaurant, Humb | full week of semina v tax deductible. WMA e charges will be add le Market Kitchin by F | A has negotiated run of ed to individual folios. E Roy Yamaguchi. The ho | ocean view rooms. Pricin ducational seminars incl tel is 100% smoke-free. | g includes daily resor ude a breakfast buffe | |
| Dbl Occupancy with 1 week of seminar reg (Includes use of the hospitality suite during) | n x 2 | \$ | | | |
| Dbl Occupancy with 1 week of seminar regi (Includes use of the hospitality suite during | x 2 | \$ | | | |
| Sgl Occupancy with 1 week of seminar reg (Includes use of the hospitality suite during | n x 1 | \$ | | | |
| Guest Room Reservations (please complete | every applicable line | e): | | | |
| Arrival Date April, 2023; Departure Da | ate April, 2023 | | | | |
| Total number of room nights | | | | | |
| Preferred Bed Type: One King Bed | Two Queen Beds | | | | |
| Number of children under 18 in parents' roo (No additional charges for children ages 18 and und | | m, using existing bedding.) | | | |
| □ 3rd/4th person in room over age 18 ad | d \$775 each; 🖵 Rol | ll-away \$750/King roor | n only | \$ | |
| Seminar Only – \$1,600 per person | | | | \$ | |
| The Welcome Reception and Farewell Dinner ar | e NOT included in any | y packages: | | | |
| Welcome Reception (Sunday, April 16) | \$195 per person | x total # | | \$ | |
| Clay Shooting (Monday, April 17) | \$200 per person | x total # | | \$ | |
| Horseback Riding Tour (Tuesday, April 18) | \$200 per person | x total # | | \$ | |
| Snorkel Sail Tour (Wednesday, April 19) | \$175 per person | x total # | | \$ | |
| Farewell Dinner (Thursday, April 20) | \$195 per person | x total # | | \$ | |
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| | Payment | Information | | | |
| Check # AME | • | | scover | | |
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| Card # | SecCod | le | | | |
| Exp. DateEmail Ac | dress for Receipt | | | | |
| Billing Address | | City | ZIP | | |
| Signature | | | | | |





SEMINARS IN MAUI

Topics include: Updates with WMA Executive Director, Doug Johnson; Candy Holcombe, Vice President of Operations – MH Division at Watt Capital Partners, will present Key Property Management Trends for 2023; and two seminars by industry attorney Michael Mihelich on Keeping Illegal Activity Out of Our Communities and Community Insurance and Homeowners' Insurance.

NOW, LET'S GET YOU THERE!

Hawaiian Airlines is pleased to partner with WMA and offer a discount off their lowest web rates from any California gateway for travel to and from Maui. To make reservations, simply go online and visit *hawaiianairlines.com/our-services/products-and-programs/ preferred-affiliate* and use program code: AMWEBWMA. If you do not have access to the web, call 800.367.5320.

Getting to the Wailea Beach Resort requires either the rental of a car, using ground transportation service or hiring a taxi. To assist you, here are a couple of suggestions:

Hertz Car Rental

Hertz Car Rental will provide discounted rates with unlimited mileage. You can make reservations online at hertz.com or by calling 800.654.2240. Refer to WMA's code: CDP 2133824.

Taxi or Shuttle Service

Airport shuttles can be prearranged through SpeediShuttle for a group arriving on the same itinerary between Kahului Airport and the Wailea Beach Resort. Simply call the hotel's concierge for assistance at 808.879.1922. Taxi and ride-shares like Uber and Lyft are readily available.

REMEMBER CUSTOMIZED PACKAGES ARE ALWAYS AVAILABLE

Do you want come earlier or stay longer? We can definitely create customized packages for you.

QUESTIONS?

Visit us at *wma.org/ss2023* or contact Regina Sánchez at 800.669.8847 or *regina@ wma.org*.



Western Manufactured Housing Communities Association

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