

WMA 2013 Spring Seminar

April 27 - May 4

The Mauna Lani Bay Hotel and Bungalows

68-1400 Mauna Lani Drive • Kohala Coast, Hawaii 96743 • 808.885.6622

Join us and take part in excellent educational opportunities at this year's Spring Seminar. Educational seminars are held each morning, with the afternoons free for exploration.

Seminar topics currently being planned include:

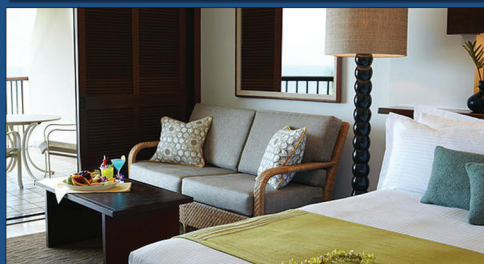
Property Rights; PAC Report/Legislative Update; Legal Updates and more!

The Big Island is the youngest island in the Hawaiian chain and is also by far, the biggest.

The Mauna Lani Bay Hotel and Bungalows is not just a hotel, it is a secluded oceanfront playground set on three miles of pristine coastline.

The name Mauna Lani means *mountain reaching heaven*, a name given by Hawaiian elders. Embrace the spirit of aloha and share the love for Hawaii—the weather, beaches, tropical energy, unique island culture and importantly, the people.

We invite you to come experience *heaven* in paradise.



The Schedule

Saturday, April 27 Arrivals and Hotel Check-In

Sunday, April 28

7:00 a.m. Registration

6:00 p.m. Welcome Reception (Optional)

Monday, April 29

7:30 a.m. Seminar Breakfast

9:00 a.m. Seminar

12 noon Optional Activity

Tuesday, April 30

7:30 a.m. Seminar Breakfast

9:00 a.m. Seminar

12 noon Optional Activity

Wednesday, May 1 Free Day with Optional Activity

Thursday, May 2

7:30 a.m. Seminar Breakfast

9:00 a.m. Seminar

5:00 p.m. Farewell Event (Optional)

Friday, May 3

7:30 a.m. Seminar Breakfast

9:00 a.m. Seminar

12 noon Optional Activity

Saturday, May 4 Departures



The Optional Activities . . .

Here are the planned optional events. These tours do not include transportation. You will be given maps with driving directions. Please let Regina Sánchez know if you do not plan to have a car rental.

Sunday, April 28—Welcome Reception

WMA invites you to a welcome reception. This is a wonderful opportunity to reacquaint yourselves on all the happenings with other attendees. Don't know anyone? Is this your first Spring Seminar? This is a perfect time to meet, network and share ideas with others in the industry!

Monday, April 29—Kona Coffee Roast Master Tour

This tour starts at the Mountain Thunder Coffee Plantation Visitors' Center for Kona coffee and Hawaiian tea tasting. While enjoying samples, we will view Discovery Channel's feature about Kona coffee. It was filmed at Mountain Thunder's Kaloko cloud forest farm. The show takes you through the processes from seed to cup. After the showing, we go to the dry mill located next to the Visitors' Center. At the dry mill, you will learn about hulling, sizing, grading, and color sorting of the different grades of Kona coffee. This is where you will see what separates world famous Mountain Thunder Kona Coffee from the rest. Once you have learned how the raw green beans are prepared to roast, it's off to roasting school. You will get an extensive hands-on experience as Roast Master for a day. You will get to roast a pound of true Kona coffee and take it home!

Tuesday, April 30—Flumin' Da Ditch

This is Hawaii's most cultural and historical adventure! A completely new and ultimate eco-adventure floating in mountain kayaks exploring the famed Kohala Ditch System. Our tour begins with a very cool off-road excursion on our custom Pinzgauers to our launch site high in the Kohala Mountains. Immersed in a jungle setting, a short hike over a 150 foot flume overlooking a waterfall and a fascinating earth tunnel is the prelude to our kayak journey. We board our kayaks and cruise for 2 1/2 miles through a Hawaiian rainforest, ten earth tunnels, water flumes and native flora and fauna. Knowledgeable fifth generation native guides will share genuine history and Hawaiian folklore. Experience three tours in one awesome package! Fascinating, educational and true Hawaiian beauty! The tour begins at 12:30 p.m. We will depart from the hotel at 11:30 a.m. Plan your lunch prior to departure. Wear water shoes, tennis shoes or sandals with a strap. No flip flops! Wear clothes that you don't mind getting wet. Bring a change of clothes, towel and waterproof camera! Children 5-17 require a parent/legal guardian to be present. People who have had recent surgery or have chronic back/neck problems cannot be accommodated.

Wednesday, May 1—Kealakekua Morning Snorkel Sail with BBQ

The Fair Wind II departs from Keauhou Bay. You will enjoy a beautiful Kona morning cruise along the coastline to Kealakekua Bay. Delicious 100% Kona coffee and fresh island fruit organically grown on the Dant family farm, egg frittatas, muffins, danish, and tropical juice are served for breakfast. You will spend two and one-half hours of fun at historic Kealakekua Bay. The Fair Wind II features two 15-foot water slides and a high jump platform from the top deck! While at the Bay, the captain fires up the grill on the boat and cooks Fair Wind cheeseburgers and garden burgers for lunch—the tastiest cheeseburgers in paradise that even Jimmy Buffet has only dreamed of! A WMA-hosted bar is included in this lunch. Group check in at 8:30 a.m. and sail at 9:00 a.m. Bring towels, sunscreen, sun hat, etc. Storage boxes will be available on catamaran.

Thursday, May 2—Farewell Event

We've spent a week together, and we're not quite ready to say goodbye just yet! Let's get together one last time for a final dinner and share a final sunset.

Friday, May 3—ATV Ride Along a Historical Ocean Trail

The Kohala Ditch Trail is an extraordinary journey along the unique windswept coastline of North Kohala. The trail traces the old railroad path, which once serviced a bustling sugar industry. Riding through private ranchlands and pastures to the coast, the Historical Ocean Trail is an enjoyable ride that is easy for every level of rider. Along the way, knowledgeable guides share the genuine history of Old Hawai'i. This is no dusty tour book—this is the living, breathing land of legend. Relax and enjoy refreshments at a beautiful and secluded pebbled beach, once favored by King Kamehameha. It is still a haven for surfers. Continue your journey into the Kohala Mountain and ride along the unique Kohala Ditch system. Descending through macadamia nut orchards with breathtaking coastal views of North Kohala. The trail rewards riders with breathtaking scenery of the rugged Kohala coastline cliffs jutting out into the sea and sweeping countryside and open spaces. It is an experience you will never forget. The tour begins at 12:45 p.m. We will depart from the hotel at 11:30 a.m. Plan your lunch prior to departure. Drivers must be at least 16 years old and weigh 90-300 pounds. Children between 5-15 years old must ride with an adult who is at least 25 years old. Wear long pants and completely covered shoes. Wear clothes that you don't mind getting dirty. Bring a change of clothes, towels and a camera! Expectant mothers and people who have back/neck problems cannot be accommodated.



Registration Information

Cancellations, Refunds and Booking Changes

Cancellations on or prior to April 15 will be subject to a \$50 per person administrative fee. Cancellations thereafter, or early departures that deviate from the dates to which you have committed, will be subject to a \$50 per person administrative fee plus two nights' room charge. In the event of death or medical emergencies, all or portions of these penalties may be waived. Please inform WMA of any changes immediately.

There will be NO refunds for no-shows on any portion of the trip. You are strongly encouraged to look into trip cancellation/interruption insurance. Many policies are available online. It is recommended that you review all materials carefully upon receipt to protect your investment. Both land and air can be protected in this manner.

Check here if you have a disability that requires special accommodations in order to fully participate in this seminar. You will be contacted by WMA to discuss your specific needs.

Hertz Car Rental will provide discounted rates, guaranteed one week before through one week after the meeting dates. Reservations may be placed online at www.hertz.com or by calling 800.654.2240. Refer to convention code CV#02RE0024.

Hawaiian Airlines is pleased to partner once again with WMA and offer a special discount off their lowest rates from any California gateway. Simply go to www.hawaiianair.com/affiliate and refer to WMA's code AMWEBWMA.

Mail or fax this completed form with payment to:

WMA

455 Capitol Mall, Suite 800
Sacramento, CA 95814
916.448.7085 (fax)

For more information, call Regina Sánchez at 916.448.7002 or toll free (within CA) at 800.669.8847 or email regina@wma.org.

PLEASE NOTE:

You are urged to register no later than April 1 to guarantee space and group rate at the Mauna Lani. Reservations will be based on space and rate availability only thereafter.

REGISTRATION FORM

2013 WMA Spring Seminar—April 27 - May 4



Name 1: Seminar Registrant

Name 2: Seminar Registrant or Hotel Only

Community/Firm Name

Membership ID

Mailing Address

City

Email Address

State

ZIP

Day Phone

Evening Phone

Cell Phone

The Mauna Lani Bay Hotel & Bungalows

With double occupancy rates, you have a choice of selecting one or two full educational seminar registration(s). Note, each person must register for educational seminars in order to make your trip fully tax deductible. WMA has negotiated all run of ocean view rooms. Educational seminar registrations include a breakfast on seminar days in the Bay Terrace Restaurant. The hotel is 100% smoke-free.

- Double Occupancy with 1 Educational Seminar Registration – \$1,450 per person \$ _____
- Double Occupancy with 2 Educational Seminar Registrations – \$1,985 per person \$ _____
- Single Occupancy with 1 Seminar Registration – \$2,895 per person \$ _____
- Seminar Only – \$1,300 per person \$ _____

Preferred Bed Type: One King Bed Two Double Beds

Number of children under 18 in parents' room: _____; Ages: _____
(No additional charges for children ages 18 and under staying in parents' room, using existing bedding.)

- Will use existing bedding Crib (no additional cost, based on availability)
- Third person in room over age 18 (add \$625) Roll-away (add \$525) \$ _____

Room Reservations: Arrival Date April _____, 2013; Departure Date May _____, 2013

The Welcome Reception and Farewell Dinner are NOT included in any packages:

- Welcome Reception (Sunday, April 27) – \$125 per person x total # _____ \$ _____
- Kona Coffee Farm Tour & Roastery (Monday, April 29) – \$50 per person x total # _____ \$ _____
- Flumin' Da Ditch Tour (Tuesday, April 30) – \$140 per person x total # _____ \$ _____
- Morning Snorkel and BBQ Sail (Wednesday, May 1) – \$140 per person x total # _____ \$ _____
- Farewell Dinner (Thursday, May 2) – \$150 per person x total # _____ \$ _____
- ATV Ride on a Historical Ocean Trail (Friday, May 3) – \$125 per person x total # _____ \$ _____

TOTAL AMOUNT DUE WMA \$ _____

Payment Information

Check # _____ AMEX Visa MasterCard Discover

Name on Card _____

Card # _____

Exp. Date _____/_____/_____ Email Address _____

Billing Address _____ City _____ ZIP _____

Signature _____

Seminars

Seminar topics currently being planned include: **Property Rights; PAC Report/Legislative Update; Legal Updates including the following two: "Beyond the MCM: Capitalizing on Legal/Legislative Developments and Pro-active Push-Back"; and "Four More Years! Smart Ways to Cope with the Market and Regulatory Interference Today and To Come."**

Now, let's get you there!

Fly the wings of the islands to your place in the sun for excellent educational opportunities, as well as some relaxation and rejuvenation! **Hawaiian Airlines** is pleased to partner once again with WMA and offer a special discount off their lowest web rates from any California gateway for travel to and from the Big Island. To make reservations, simply go online and visit www.hawaiianair.com/affiliate and refer to WMA's preferred affiliate program code: **AMWEBWMA**. If you do not have access to the web, call **800.367.5320**.

Getting to the Mauna Lani requires either the rental of a car, using ground transportation service or hiring a taxi. To assist you, here are a couple of suggestions:

Hertz Car Rental will provide discounted rates with unlimited mileage, guaranteed one week prior and one week after the actual meeting dates. Reservations may be placed online at www.hertz.com or by calling **800.654.2240**. Refer to CV code: **CV02RE0024**.

Taxi service is available from the Kona Airport to and from the resort at approximately \$76 each way. **Robert's Hawaii Shuttle** is also available. For reservations, call **808.954.8640**. The estimated cost for two people is \$56 each way.

Questions?

Call or email Regina Sánchez at 800.669.8847 or regina@wma.org.

The resort address is 68-1400 Mauna Lani Drive, Kohala Coast, HI 96743. Telephone is 808.885.6622.



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