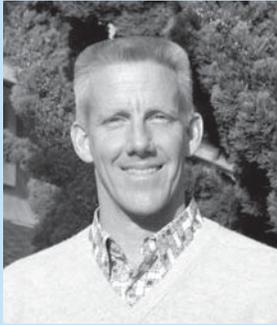


A Message from WMA's Political Action Committee Chairman



Clint Lau is the owner of Les Frame Management Inc. For over 30 years, Les Frame Management has been a leader in all aspects of manufactured housing operations and financial management. Clint has served on the WMA Board of Directors, including Board President (2003-2004). In addition, he is also a member of the Committee to Save Property Rights (CSPR), and the Legislative Committee. He lives in Hermosa Beach with his wife Melissa and four children. His interests include reading, writing, fishing and sports; particularly surfing and rugby.

Dear WMA Members:

Every year this industry continues to redress government on local ordinances as well as state legislation. One of the valuable tools we have is a political action committee called WMA PAC. About 50% of you contribute to the WMA Candidates PAC which is a valuable fund to support those candidates who are in favor of property rights at the state and local levels. Those same WMA members give to the WMA Issues PAC which helps promote state issues to reform rent control (Proposition 98) or defeat issues, such as local rent control or increase in property taxes.

I want to emphasize how important it is that our membership contribute to these PACs. When your membership dues statement arrives don't forget to check both boxes and help the industry as a whole. If you are saying to yourself, "well I don't have rent control, so I don't need to give," I would respond by saying that your contribution is still helping you at the statewide level. The PAC is not all about rent control issues. It's to support the most business friendly candidates.

This year will be especially draining on our PACs and we will need your help. All state and local election districts will be changed to reflect the most current population, according to the latest census data soon to be released. Many candidates that our industry supports may be fighting to retain their seats in an unfamiliar district. It is costly to run an election and

a loss of just one seat can result in a tragic outcome. We need everyone to help the cause.

If you have always given to the PAC, I want to thank you. If you give to only one PAC or never have given, I challenge you to give to both PACs and see how it doesn't really add too much to your membership bill, but will be beneficial to your long-term financial strategy.

I'm happy to answer any questions you may have regarding WMA PAC, or commit to you to find the answers.

Thank you for your consideration.

Sincerely,

Clint Lau

Clint Lau
WMA PAC Chairman
Owner/President, Les Frame Management
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