

WMA's 2017 Seminars



Complete seminar information
available at wma.org

Locations

Sacramento

Sacramento Marriott Rancho Cordova
11211 Point East Dr.
Rancho Cordova, CA 95742
916.638.1100

Rohnert Park

DoubleTree - Sonoma Wine Country
1 DoubleTree Drive
Rohnert Park, CA 94928
707.584.5466

Milpitas

Embassy Suites Milpitas - Silicon Valley
901 E. Calaveras Blvd.
Milpitas, CA 95035
408.942.0400

Universal City

Hilton Los Angeles Universal City
555 Universal Hollywood Dr.
Universal City, CA 91608
818.506.2500

Ontario

DoubleTree by Hilton Ontario Airport
222 N. Vineyard Ave.
Ontario, CA 91764
909.937.0900

San Diego

Hilton San Diego Mission Valley
901 Camino Del Rio South
San Diego, CA 92108
619.543.9000

*Seminar classes are from 9:00 a.m. to 4:00 p.m.
Lunch is included*

 Please contact WMA if you require reasonable accommodations to fully participate.

Register online today!
wma.org/online-registration

Registration Form

Name _____ Email Address _____

Name _____ Email Address _____

Community/Firm _____ Membership # _____

Address _____ City, State _____ Zip _____

Phone Number _____ Fax Number _____

Registration Fees

Registrations for	# of Registrants	Member Rate	Non Member Rate	Sub Totals
all 3 courses	_____	\$599*	\$999*	\$ _____
march	_____	\$229	\$400	\$ _____
may	_____	\$229	\$400	\$ _____
august	_____	\$229	\$400	\$ _____
Grand Total				\$ _____

Dates & Locations (see seminar details on facing page)

March Forms & Documents		May Business Best Practices		August Reasonable Rules & Enforcement	
Sacramento	☐ March 9	Sacramento	☐ May 9	Sacramento	☐ August 8
Universal City	☐ March 14	San Diego	☐ May 16	Universal City	☐ August 15
Ontario	☐ March 15	Ontario	☐ May 17	Ontario	☐ August 16
San Diego	☐ March 16	Rohnert Park	☐ May 24	San Diego	☐ August 17
Rohnert Park	☐ March 22	Milpitas	☐ May 25	Rohnert Park	☐ August 23
Milpitas	☐ March 23	Universal City	☐ May 30	Milpitas	☐ August 24

Registration Policies: To qualify for member rates, attendees must be either community owners or managers of member communities, work directly for an S&I member or be directly employed by a member management company. Managers or assistant managers directly employed by a non member community, but managed by a member management company, do not qualify for member rates.

*To qualify for the discounted series registration rate, one individual must register for all three seminars in the series. Any cancellations or substitutions on series registrations will revert the remaining registered seminars to the single registration rate. A \$50 administrative fee will be applied for any cancellation or location change within three business days of the event. No refunds for "no shows." Please register at least five business days prior to the event. **Confirmations will be delivered via email; course materials will be provided at the seminar.**

Please return this form with your check or credit card information completed below:

☐ Check/Money Order ☐ Visa ☐ MasterCard ☐ AMEX ☐ Discover

Name on Card _____

Card # _____ Exp _____

Billing Address _____

City _____ State _____ Zip _____

Signature _____ Email Address _____

No solicitation of attendees or staff shall be conducted at educational seminars.

2017 MCM TOPICS

MARCH: Forms and Documents: How, When and Why

In this seminar we will review WMA's Guide to Mobilehome Residency Forms and Documents. The session will include a look at the "how, when and why" to use forms required during the day-to-day running of your park, including forms for prospective and new residents, disclosures, termination of tenancy and other miscellaneous forms. The speaker panel will include a management expert and an industry attorney. Six continuing education units may be earned with a passing grade of the course exam.

MAY: Get Your Certification: Business Best Practices: Sexual Harrassment Training & Certification

In this seminar we will not only help you stay in legal compliance, but bring you the most up-to-date techniques for customer success. AM: Positive customer care; PM: Preventing sexual harassment claims. ATTENDEES WILL RECEIVE A CERTIFICATE OF ATTENDANCE at the completion of this seminar, fulfilling requirements set forth by AB 1825. The seminar will be conducted by industry expert Angel Rogers. Six continuing education units may be earned with a passing grade of the course exam.

AUGUST: Reasonable Rules and Enforcement: Guests, Pets, and Day-to-Day Conflict Resolution

In this seminar we will present a series of questions for discussion and answers. Join us and learn the finer points of developing and implementing park rules. Questions target topics such as guests, pets, support and companion animals, and day-to-day conflict resolution. Join us to hear tips on how to avoid unnecessary conflicts and ensure compliance with your park rules. The speaker panel will include a management expert and an industry attorney. Six continuing education units may be earned with a passing grade of the course exam.

Webinars

Not able to attend our full-day seminars? Consider registering to attend a WMA webinar. Check the WMA calendar at wma.org/calendar for available online courses. MCM attendees can earn between 1.0 and 3.0 MCM units for attending WMA webinars (exam may be required for some courses). Webinars are announced throughout the year so be sure to subscribe to our email list at wma.org/subscribe to be well informed on all educational opportunities available from WMA.

2017 WMA Convention and Expo

As always, the WMA Convention and Expo is a great way to earn MCM credits. This year the convention will be held at the Peppermill Reno Spa Casino in Reno, NV, Oct. 16-19. Attendees can earn up to 10.0 MCM units.