



THE RITZ-CARLTON KAPALUA

You are invited to WMA's

MAUI 2016
Spring Seminar

April 9 through April 16

visit us at wma.org/ss2016



The Schedule

Translated from an ancient Hawaiian language to mean "arms embracing the sea," Kapalua enfolds guests into its captivating surroundings, much as it did when the first inhabitants came upon Maui's pristine Pacific shores centuries ago. Today, The Ritz-Carlton, Kapalua, one of the most breathtaking resorts in Hawaii, welcomes you to a secluded luxury paradise steeped in rich cultural tradition and a warm Aloha spirit.

Here you will discover a place where time is luxuriously treasured. Maui is known as the Valley Isle as two major volcanoes form the island with a verdant valley nestled between. It's a tropical paradise blessed with beautiful beaches, jaw-dropping scenery and year-round warm temperatures.

You are invited to join us here for WMA's 2016 Spring Seminar as you learn through educational seminars, and at the same time, rejuvenate!

Come!

Saturday, April 9 Arrivals and Hotel Check-In

Sunday, April 10

7:00 a.m. Registration

5:00 p.m. Welcome Reception (Optional)

Monday, April 11

7:30 a.m. Seminar Breakfast

9:00 a.m. WMA Updates

12:00 p.m. or 1:00 p.m. Ziplining Tours (Optional)

Tuesday, April 12

7:30 a.m. Seminar Breakfast

9:00 a.m. Seminar

12:00 p.m. Walking Tasting Tour (Optional)

Wednesday, April 13 Free Day

8:30 a.m. Snorkel Sail Tour (Optional)

Thursday, April 14

7:30 a.m. Seminar Breakfast

9:00 a.m. Settling Disputes

5:00 p.m. Farewell Event (Optional)

Friday, April 15

7:30 a.m. Seminar Breakfast

9:00 a.m. Rent Control Wars

Saturday, April 16 Departures

EVERYTHING YOU NEED TO KNOW!

Sunday, April 10 — The Welcome Reception

WMA invites you to a welcome reception. This is a great opportunity to reacquaint yourselves on all the happenings with other attendees. Is this your first Spring Seminar? This is a perfect time to meet, network and share ideas with others in the industry! Join us on the Makai Lawn. Pricing includes a full dinner buffet and a fully hosted bar.



Monday, April 11 — Zipline Tours

Experience the #1 zipline tour in Hawai'i as Voted by *Hawai'i Magazine's* Best of the Best Readers Choice Awards 2015. Enjoy sweeping panoramic views of the Pacific Ocean and Maui's offshore Islands while ziplining through the West Maui mountains on eight incredible ziplines. Skyline Ka'anapali was awarded the Trip Advisor Hall of Fame for 2015. Without traffic, it is a 15 minute drive to the check-in point. From there, you will be transported to the zipline site and enjoy four hours of exciting fun!



Tuesday, April 12 — Walking Tasting Tour

This tour is a culinary adventure designed to "feed your five senses." During our guided walking tour, you will enjoy four tastings at four restaurants. You will be offered signature alcoholic/non-alcoholic beverages at various locations. Additional wine or drinks can be purchased directly from your server. We will meet at Fleetwood's General Store on Front Street. All venues are located in Lahaina Town and never more than ten minutes apart, however, comfortable footwear is recommended. The tour is from 12:00 p.m. to 3:00 p.m. Without traffic, it is a 15 minute drive.



Wednesday, April 13 — FREE DAY Teralani Snorkel and Sail

This adventure is Ka'anapali's longest and best-featured snorkel trip with pick up and drop off directly from the beach. It includes a continental breakfast, BBQ lunch and a full open bar (after snorkeling). Some of Maui's best snorkel sites are only a few miles away. The crew will choose the best destination for that day based upon visibility and ocean conditions. Destinations include Honolua Bay, Lanai, or Olu-walu. All snorkel gear is included. This tour is from 9:30 a.m. to 2:30 p.m. with a check-in time of no later than 9:00 a.m. Check-in is in front of Leilani's Restaurant at Whaler's Village. Without traffic, it is a 15 minute drive.



Thursday, April 14 — Farewell Dinner

We have spent a whole week together! Great friends remembered and good friends made. We're not quite ready to say goodbye. Let's get together one last time for a final dinner and share a final sunset. Join us on the Beach Lawn. This includes a sit-down dinner and a fully hosted bar.



Friday, April 15 — You Decide!

We have purposely left this afternoon open because we couldn't squeeze in everything that we think one should experience on Maui. So we thought you should explore what you want!



REGISTRATION INFORMATION

Cancellations, Refunds and Booking Changes

Cancellations on or prior to March 15 will be subject to a \$50 per person administrative fee. Cancellations thereafter, or early departures that deviate from the dates to which you have committed, will be subject to a \$50 per person administrative fee plus two nights' room charge. In the event of death or medical emergencies, all or portions of these penalties may be waived. Please inform WMA of any changes immediately.

There will be NO refunds for no-shows on any portion of the trip. Insurance policy information for trip cancellation or interruption will be provided to all registrants at the time of confirmation. It is strongly recommended that you review all materials carefully upon receipt to protect your investment. Both land and air can be protected in this manner.

☐ Check here if you have a disability that requires special accommodations in order to fully participate in this seminar. You will be contacted by WMA to discuss your specific needs.

Hertz Car Rental will provide discounted rates, guaranteed one week before through one week after the meeting dates. Reservations may be placed online at hertz.com or by calling 800.654.2240. Refer to convention code CV#02RE0029.

Hawaiian Airlines is pleased to partner once again with WMA and offer a special discount off their lowest rates from any California gateway. Simply go to hawaiianair.com/affiliate and refer to WMA's code AMWEBWMA.

Mail or fax this completed form with payment to:

WMA

455 Capitol Mall, Suite 800
Sacramento, CA 95814
916.448.7085 (fax)

For more information, call Regina Sánchez at 916.448.7002 or toll free (within CA) at 800.669.8847 or email regina@wma.org.

PLEASE NOTE:

You are urged to register no later than March 15 to guarantee space and group rate at The Ritz Carlton Kapalua. Reservations will be based on space and rate availability only thereafter.

REGISTRATION FORM

2016 WMA Spring Seminar — April 9 through April 16

Name 1: ☐ Seminar Registrant

Name 2: ☐ Seminar Registrant or ☐ Hotel Only

Community/Firm Name

Membership ID

Mailing Address

City

Email Address

State

ZIP

Day Phone

Evening Phone

Cell Phone

The Ritz Carlton Kapalua

With double occupancy rates, you can select a full week of seminar registrations for one or two persons. Each person must register for educational seminars in order to make a trip fully tax deductible. WMA has negotiated deluxe ocean view rooms. Pricing includes daily resort fees which covers wireless high-speed internet access, local telephone calls, toll-free access, discounted golf fees and preferred tee times, pool towel service, 10% savings on spa treatments, discounted Jean Michel Cousteau's cultural, educational and recreational activities, and in-room coffee. Educational seminars include a breakfast on seminar days in the Naupaka restaurant. The hotel is 100% smoke-free.

☐ Dbl Occupancy with 1 week of seminar registrations for 1 person—\$2,000 per person \$ _____

☐ Dbl Occupancy with 1 week of seminar registrations for 2 persons—\$2,500 per person \$ _____

☐ Sgl Occupancy with 1 week of seminar registrations for 1 person—\$3,800 per person \$ _____

☐ Seminar Only — \$1,300 per person \$ _____

Preferred Bed Type: ☐ One King Bed ☐ Two Double Beds

Number of children under 18 in parents' room: _____; Ages: _____

(No additional charges for children ages 18 and under staying in parents' room, using existing bedding.)

☐ Will use existing bedding ☐ Crib (no additional cost, based on availability)

☐ Third person in room over age 18 (add \$925) ☐ Roll-away (add \$525) \$ _____

Room Reservations: Arrival Date April _____, 2016; Departure Date April _____, 2016

The Welcome Reception and Farewell Dinner are NOT included in any packages:

☐ Welcome Reception (Sunday, April 10) — \$150 per person x total # _____ \$ _____

☐ Ziplining Tour (Monday, April 11)—\$145 per person x total # _____ \$ _____

☐ 12:00 p.m. ☐ 1:00 p.m.

☐ Walking Tasting Tour (Tuesday, April 12) — \$145 per person x total # _____ \$ _____

☐ Snorkel Sail Tour (Wednesday, April 13) — \$140 per person x total # _____ \$ _____

☐ Farewell Dinner (Thursday, April 14) — \$160 per person x total # _____ \$ _____

TOTAL AMOUNT DUE WMA \$ _____

☐ I am a golfer and wish to be put in contact with other golfers at Spring Seminar.

Payment Information

☐ Check # _____ ☐ AMEX ☐ Visa ☐ MasterCard ☐ Discover

Name on Card _____

Card # _____

Exp. Date _____/_____/_____ Email Address _____

Billing Address _____ City _____ ZIP _____

Signature _____

SEMINARS

Topics include: **Property Rights, PAC Report** and **Legislative Updates** with Sheila Dey; Attorney, Terry Dowdall will present **Settling Disputes Cheap — Using Psychological Profiling and Legal Techniques to Gauge Offers, Counteroffers, and “Last-Best” Ultimata**, and **Rent Control Wars—How to Win**.

NOW, LET’S GET YOU THERE!

Hawaiian Airlines is pleased to partner with WMA and offer a discount off their lowest web rates from any California gateway for travel to and from Maui. To make reservations, simply go online and visit hawaiianair.com/affiliate and use program code: AMWEBWMA. If you do not have access to the web, call 800.367.5320.

Getting to The Ritz Carlton Kapalua requires either the rental of a car, using ground transportation service or hiring a taxi. To assist you, here are a couple of suggestions:



Hertz Car Rental

Hertz Car Rental will provide discounted rates with unlimited mileage. Reservations may be placed online at hertz.com or by calling 800.654.2240. Refer to CV code: CV#02RE0029.

Taxi or Shuttle Service

Taxi service is available from Kahului Airport to/from the resort at approximately \$120 (includes tax and gratuity) each way. For Speedi Shuttle reservations, call 808.242.7777. The estimated cost for a shared ride is \$50 per person each way.

If you require further assistance with transportation, you can also call The Ritz Carlton at 808.669.6200 and ask for the concierge's desk. They are glad to help.

QUESTIONS?

Call or email Regina Sánchez at 800.669.8847 or regina@wma.org.

The hotel address is 1 Ritz-Carlton Drive, Kapalua, Maui HI 96761. Telephone number is 808.669.6200.



Western
Manufactured Housing Communities
Association

455 Capitol Mall, Suite 800
Sacramento, CA 95814

PRESORTED
FIRST CLASS
US POSTAGE
PAID
PERMIT NO. 316
SACRAMENTO, CA

