

**March 19
Through March 26**

Schedule-At-A-Glance

2017 WMA Spring Seminar
The Fairmont Orchid Hawaii
1 North Kaniku Drive | Kohala Coast, HI
808.885.2000



Sunday, March 19 Arrivals and Hotel Check-In
7:00 a.m. Registration
6:00 p.m. Welcome Reception (Optional)

Monday, March 20
7:30 a.m. Seminar Breakfast in the
Orchid Court Restaurant
9:00 a.m. Seminar: WMA Updates
10:45 a.m. Optional Activity: Volcanoes
Nat'l Park Sightseeing and
Night Lava Viewing Tour

Tuesday, March 21
7:30 a.m. Seminar Breakfast in the
Orchid Court Restaurant
9:00 a.m. Seminar: Manager in the Middle
— Who Stands Between You and
the Success of Your Investment
12 noon Optional Activity: Flumin' Da Ditch

Wednesday, March 22 Free Day
8:30 a.m. Optional Activity: Snorkel Sail

Thursday, March 23
7:30 a.m. Seminar Breakfast in the
Orchid Court Restaurant
9:00 a.m. Seminar: The Continuing Evolution
of Arbitration Agreements and
the Courts
5:00 p.m. Farewell Event (Optional)

Friday, March 24
7:30 a.m. Seminar Breakfast in the
Orchid Court Restaurant
9:00 a.m. Seminar: Leasing Issues in the
MHC and Compliance with
Federal Consumer Financial
Regulatory Laws
12:45 p.m. Optional Activity: ATV Rides

Saturday, March 25 Free Day

Sunday, March 26 Departures

The Island of Hawaii awaits you...

Nestled on the sun-drenched Kohala Coast, the mo'olelo (story) of The Fairmont Orchid Hawaii stretches back hundreds of years to when Native Hawaiians fished, farmed and lived in perfect harmony with nature in a region known then as Kalahuipua'a.

The Kohala Coast is the birthplace of King Kamehameha I, the Hawaiian king who conquered and unified the Hawaiian Islands in the early 19th century. The history of Kalahuipua'a is preserved today in a treasure trove of archaeological sites, early Hawaiian footpaths, royal fishponds, and lava formations. Trails and paths through the resort reveal cave complexes, burial sites, shelter caves, a stepping stone trail and thousands of petroglyphs, or ancient messages carved in stone—the most found anywhere in the world.

During your stay, make time to enjoy the wonders of the Big Island of Hawaii. From Mauna Kea's winter snow-capped mountaintop to the sizzling Kilauea Volcano of Madame Pele's flowing lava to tropical rain forests and a teeming undersea world, Hawai'i has much to offer. Warm your soul with friends, family and new memories yet to be made.

The youngest island in the Hawaiian archipelago (a mere half-million years old), the island of Hawaii is still growing thanks to an energetic volcano. Yet the island is larger than all the other islands combined, hence its nickname, "The Big Island." This is also the island where Polynesian voyagers from afar are believed to have first made landfall in Hawaii. And it is the storied home of Pele, Goddess of the Volcano.

We invite you to join us at this year's WMA Spring Seminar to take part in excellent educational opportunities in a breathtaking setting.

*Witness
the power of creation
right before your eyes . . .*



The Optional Activities . . .

Sunday, March 19—Welcome Reception

WMA invites you to a welcome reception. This is a great opportunity to reacquaint yourselves on all the happenings with other attendees. Is this your first Spring Seminar? This is a perfect time to meet, network and share ideas with others in the industry! Pricing includes a full dinner buffet and a fully hosted bar.

Monday, March 20—Volcanoes National Park Sightseeing and Night Lava Viewing Tour

Visit the Kilauea Volcano at Hawaii Volcanoes National Park after nightfall! Explore this unparalleled world heritage site with your personal guide specialist. On your way to the park, we will stop at the famous Punalu'u Bakery for a delicious lunch and stroll along the shores of Punalu'u Black Sand Beach. At the park we will visit the Jagger Museum, take a walk from the upper trail at Kilauea Iki Crater to the Thurston Lava Tube, and view Halema'uma'u Crater. We will stop and have dinner at the Crater Rim Cafe. After a brief stop at the Visitors' Center, we'll look for the amazing glow of the lava lake just below the surface of Halema'uma'u Crater. This molten lava is reflected in the gas plumes above it. When the conditions are right the plumes send a beautiful glow up into the night sky. Included in this tour are soft drinks, juice, bottled water, lunch, dinner and flashlights. Pick up is at Roy's Waikoloa Bar and Grill at 10:45 a.m. Return is at approximately 9:00 p.m. Make your lunch selection on the registration form. Dinner selections will be made the morning of the tour.

Tuesday, March 21—Flumin' Da Ditch

This is Hawaii's most cultural and historical adventure! A completely new and ultimate eco-adventure floating in mountain kayaks exploring the famed Kohala Ditch System. Our tour begins with a very cool off-road excursion on our custom Pinzgauers to our launch site high in the Kohala Mountains. Immersed in a jungle setting, a short hike over a 150 foot flume overlooking a waterfall and a fascinating earth tunnel is the prelude to our kayak journey. We board our kayaks and cruise for 2 ½ miles through a Hawaiian rainforest, ten earth tunnels, water flumes and native flora and fauna. Knowledgeable fifth generation native guides will share genuine history and Hawaiian folklore. Experience three tours in one awesome package! Fascinating, educational and true Hawaiian beauty! The tour begins at 1:15 p.m. We will depart from the hotel at 12:00 p.m. Plan to eat lunch prior to departure. Wear water shoes, tennis shoes or sandals with a strap. No flip flops! Wear clothes that you don't mind getting wet. Bring a change of clothes, towel and waterproof camera! People who have had recent surgery or have chronic back or neck problems cannot be accommodated. Return to the hotel is at approximately 5:00 p.m.

Wednesday, March 22—Kealakekua Morning Snorkel Sail with BBQ

The Fair Wind II departs from Keauhou Bay. You will enjoy a beautiful Kona morning cruise along the coastline to Kealakekua Bay. Delicious 100% Kona coffee and fresh island fruit organically grown on the estate farm, egg frittatas, muffins, danish, and tropical juice are served for breakfast. You will spend 2 ½ hours of fun at historic Kealakekua Bay. The Fair Wind II features two 15-foot water slides and a high jump platform from the top deck! While at the Bay, the captain fires up the grill on the boat and cooks Fair Wind cheeseburgers and garden burgers for lunch—the tastiest cheeseburgers in paradise that even Jimmy Buffet has only dreamed of! A WMA-hosted bar is included in this lunch. Check in at 8:30 a.m. and sail at 9:00 a.m. from Keauhou Bay with a return at approximately 2:00 p.m. Bring towels, sunscreen, sun hat, etc.

Thursday, March 23—Farewell Event

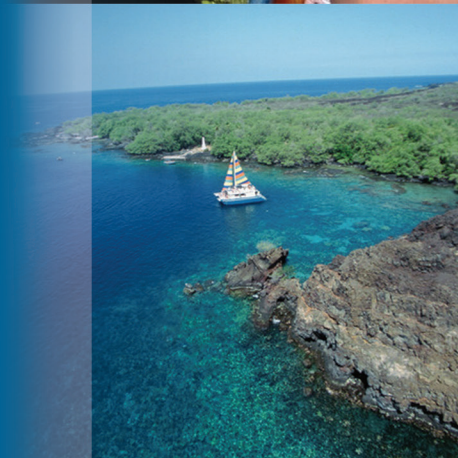
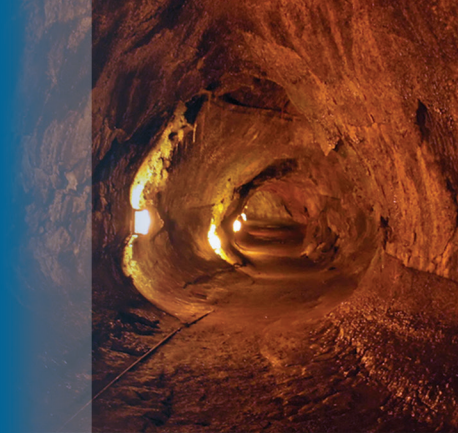
We've spent a week together, and we're not quite ready to say goodbye just yet! Let's get together one last time for a final dinner and share a final sunset. This includes a sit-down dinner and a fully hosted bar.

Friday, March 24—Ranch ATV Rides

Experience the west as never before on these modern day quarter horses. Ride the range with comfort and speed, as you explore Kahua Ranch on all terrain vehicles. From spectacular rainforest valleys to rolling desert pasture, the ATV range ride offers a modern approach to experience an age old tradition of "saddling up and riding the range" Paniolo style. ATVs are easy to operate, user friendly and require no previous riding experience. Your guides will provide instruction on operation. Must weigh between 90 and 300 pounds. Minimum age on ATV is 16 and must be accompanied by parent. Long pants and sturdy closed-toe shoes required. We will leave the hotel at 12:45 p.m. for the 1:30 p.m. tour. The ride is 90 minutes long.

Saturday, March 25—Free Day

We have left Saturday completely open for you to do something we didn't have a chance to do—like take a day at the spa, at the pool or the beach—or do something adventurous on our last day before returning to the office! You might want take a zipline or drive up to Mauna Kea for some stargazing. There are many things to see and do! The concierge staff would be more than happy to make arrangements for you!



REGISTRATION INFORMATION

Cancellations, Refunds and Booking Changes

Cancellations on or prior to February 20 will be subject to a \$50 per person administrative fee. Cancellations thereafter, or early departures that deviate from the dates to which you have committed, will be subject to a \$50 per person administrative fee plus two nights' room charge. In the event of death or medical emergencies, all or portions of these penalties may be waived. Please inform WMA of any changes immediately.

There will be NO refunds for no-shows on any portion of the trip. Insurance policy information for trip cancellation or interruption will be provided to all registrants at the time of confirmation. It is strongly recommended that you review all materials carefully upon receipt to protect your investment. Both land and air can be protected in this manner.

Check here if you have a disability that requires special accommodations in order to fully participate in this seminar. You will be contacted by WMA to discuss your specific needs.

Hertz Car Rental will provide discounted rates, guaranteed one week before through one week after the meeting dates. Reservations may be placed online at hertz.com or by calling 800.654.2240. Refer to convention code CV#02RE0031.

Hawaiian Airlines is pleased to partner once again with WMA and offer a special discount off their lowest rates from any California gateway. Simply go to hawaiianair.com/affiliate and refer to WMA's code AMWEBWMA.

Mail or fax this completed form with payment to:

WMA

455 Capitol Mall, Suite 800
Sacramento, CA 95814
916.448.7085 (fax)

For more information, call Regina Sánchez at 916.448.7002 or toll free (within CA) at 800.669.8847 or email regina@wma.org.

PLEASE NOTE:

You are urged to register no later than February 20 to guarantee space and group rate at The Fairmont Orchid. Reservations will be based on space and rate availability only.

REGISTRATION FORM

2017 WMA Spring Seminar — March 19 through March 26

Name 1: Seminar Registrant _____

Name 2: Seminar Registrant or Hotel Only _____

Community/Firm Name _____ Membership ID _____

Mailing Address _____

City _____ Email Address _____

State _____ ZIP _____

Day Phone _____ Evening Phone _____ Cell Phone _____

The Fairmont Orchid

With double occupancy rates, you can select a full week of seminar registrations for one or two persons. Each person must register for educational seminars in order to make a trip fully tax deductible. WMA has negotiated run of ocean view rooms. Pricing includes daily resort fees which covers basic wireless internet access, local telephone calls, toll-free access, daily bottled water, self-parking for one vehicle per room, on demand shuttle transportation within the Mauna Lani Resort. Educational seminars include a breakfast on seminar days in the Orchid Court restaurant. The hotel is 100% smoke-free.

Dbl Occupancy with 1 week of seminar registrations for 1 person—\$1,975 per person \$ _____

Dbl Occupancy with 1 week of seminar registrations for 2 persons—\$2,500 per person \$ _____

Sgl Occupancy with 1 week of seminar registrations for 1 person—\$3,800 per person \$ _____

Seminar Only – \$1,300 per person \$ _____

Preferred Bed Type: One King Bed Two Queen Beds

Number of children under 18 in parents' room: _____; Ages: _____

(No additional charges for children ages 18 and under staying in parents' room, using existing bedding.)

Will use existing bedding Crib (no additional cost, based on availability)

Third person in room over age 18 (add \$805); Roll-away (\$500/King room only) \$ _____

Room Reservations: Arrival Date March _____, 2017; Departure Date March _____, 2017

The Welcome Reception and Farewell Dinner are NOT included in any packages:

Welcome Reception (Sunday, March 19) – \$160 per person x total # _____ \$ _____

Volcano/Lava Viewing Tour (Monday, March 20)—\$190 per person x total # _____ \$ _____

Lunch sandwich selection: Turkey Ham Tuna Vegetarian

Flumin' Da Ditch Tour (Tuesday, March 21) – \$140 per person x total # _____ \$ _____

Snorkel Sail Tour (Wednesday, March 22) – \$145 per person x total # _____ \$ _____

Farewell Dinner (Thursday, March 23) – \$165 per person x total # _____ \$ _____

ATV Rides at Kalua Ranch (Friday, March 24) – \$135 per person x total # _____ \$ _____

TOTAL AMOUNT DUE WMA \$ _____

I am a golfer and wish to be put in contact with other golfers at Spring Seminar.

Payment Information

Check # _____ AMEX Visa MasterCard Discover

Name on Card _____

Card # _____

Exp. Date ____/____/____ Email Address for Receipt _____

Billing Address _____ City _____ ZIP _____

Signature _____

SEMINARS

Topics include: WMA Updates with Sheila Dey; Ruben Garcia will present *Manager in the Middle—Who Stands Between You and the Success of Your Investment*; Hart King attorneys, Bill Dahlin will present *The Continuing Evolution of Arbitration Agreements and the Courts* and Robert Williamson will present *Leasing Issues in the MHC and Compliance with Federal Consumer Financial Regulatory Laws*.

NOW, LET'S GET YOU THERE!

Hawaiian Airlines is pleased to partner with WMA and offer a discount off their lowest web rates from any California gateway for travel to and from Maui. To make reservations, simply go online and visit hawaiianair.com/affiliate and use program code: AMWEBWMA. If you do not have access to the web, call 800.367.5320.

Getting to The Fairmont Orchid requires either the rental of a car, using ground transportation service or hiring a taxi. To assist you, here are a couple of suggestions:



Hertz Car Rental

Hertz Car Rental will provide discounted rates with unlimited mileage. You can make reservations online at hertz.com or by calling 800.654.2240. Refer to CV code: CV#02RE0031.

Taxi or Shuttle Service

Taxi service is available from Kona International Airport to/ from the resort at approximately \$100 (includes tax and gratuity) each way. Speedi Shuttle can also provide transportation. Call 808.329.5433. Estimated cost for a shared ride is \$50 per person each way.

For further inquiries regarding transportation, you can call The Fairmont Orchid at 808.887.7320 and ask for the concierge's desk. They are happy to help.

QUESTIONS?

Contact Regina Sánchez at 800.669.8847 or regina@wma.org. The hotel address: 1 North Kaniku Drive, Kohala Coast, HI 96743; telephone, 808.885.2000.



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