

2014 WMA Spring Seminar **O'ahu**

JW Marriott Ihilani Resort & Spa Ko Olina—April 26 through May 3

Here, the cascading sun does not care where you are going, the ocean does not care where you've been. All that matters is that you are right here. Right now.

On the western shore of O'ahu, sits the exclusive JW Marriott Ihilani Resort & Spa Ko Olina. It is the most complete resort on the island which overlooks one of four white sand beach lagoons. Every luxurious amenity you could want is here to satisfy your dreams. This retreat setting exudes a relaxed Hawai'ian elegance that offers only hints of all that awaits you with breathtaking views!

You are invited to join us here for WMA's 2014 Spring Seminar. Come!

The Schedule

Saturday, April 26 Arrivals and Hotel Check-In

Sunday, April 27

7:00 a.m. Registration

6:00 p.m. Welcome Reception (Optional)

Monday, April 28

7:30 a.m. Seminar Breakfast

9:00 a.m. Seminar

12 noon Optional Activity

Tuesday, April 29

7:30 a.m. Seminar Breakfast

9:00 a.m. Seminar

12 noon Optional Activity

Wednesday, April 30 Free Day with Optional Activity

Thursday, May 1

7:30 a.m. Seminar Breakfast

9:00 a.m. Seminar

5:00 p.m. Farewell Event (Optional)

Friday, May 2

7:30 a.m. Seminar Breakfast

9:00 a.m. Seminar

12 noon Optional Activity

Saturday, May 3 Departures



Optional Activities



Sunday, April 27—The Welcome Reception

WMA invites you to a welcome reception. This is a great opportunity to reacquaint yourselves on all the happenings with other attendees. Don't know anyone? Is this your first Spring Seminar? This is a perfect time to meet, network and share ideas with others in the industry! Join us on the Lurline Lawn.

Monday, April 28—Paradise Cove Luau (deluxe seating in Royal Box)

A tropical mai tai and shell lei greeting, and live Hawai'ian music set the festive mood of the evening. Stroll through the Hawai'ian Village and learn the arts and crafts of the islands or test your skills at Hawai'ian games. Following the delightful Shower of Flowers, participate in the Hukilau on the beach and learn old net fishing techniques. Witness the pageantry of the Royal Court Procession and the time-honored Imu Ceremony where you will see how your delicious Hawai'ian meal is prepared. The evening continues with a feast of traditional Hawai'ian and continental cuisine in the company of friends, old and new. With a beautiful Hawai'ian sunset as a backdrop, award-winning performers will entertain and amaze you with a stunning display of songs and dances of Hawai'i and Polynesia at the incomparable Paradise Cove Extravaganza. Paradise is an easy five-minute walk from the resort. The resort shuttle is also available.

Tuesday, April 29—Aloha Walking Tasting Food Tour

Chinatown emerged in Honolulu in 1860, as Chinese Hawai'ians left sugar plantations and turned to other employment. Two fires devastated the neighborhood; it was rebuilt both times. Today, the neighborhood is pan-Asian: in addition to non-food businesses, you will find it has trans-

formed into a popular area of new fusion restaurants and bars. Aloha Foods promises to blow your mind away with flavors from the Philippines, Thailand, Vietnam and so on. We'll leave in our cars at 12:30 p.m. for the 1:30 p.m. tour.

Wednesday, April 30—Catamaran Sail and Multiple Reef Snorkel Adventure

On this leg of your O'ahu sailing adventure, enjoy an incredible dolphin viewing experience from the comfort of your spacious catamaran. Your captain and crew will be on the lookout for a viewing encounter with playful and entertaining Spinner Dolphins and Pacific Bottlenose Dolphins. Then snorkel among pristine reefs teeming with tropical fish and a variety of Pacific Ocean life. You will also have a rare opportunity to snorkel up close to amazing sea turtles at "Turtle Town", a natural turtle cleaning station. After your snorkel, lunch will be served on the catamaran. We need to check in by 7:15 a.m. at the harbor. The resort shuttle is available for transport, however will not be able to take everyone at once so some must go earlier. Don't forget your sunscreen and camera!

Thursday, May 1—Farewell Dinner

We have spent a whole week together! Great friends remembered and good friends made. We're not quite ready to say goodbye. Let's get together one last time for a final dinner and share a final sunset. Join us on the Lagoon Lawn Point.

Friday, May 2—Optional Events: We have purposely left this afternoon open because we couldn't squeeze in everything that we think one should experience on O'ahu. Here are only a few suggestions:

Waikiki Shopping—You'll find a wide selection of quality stores and

boutiques at Waikiki's largest shopping malls like the Royal Hawaiian. From designer fashion to art galleries, trendy boutiques to surf wear, you'll find retailers such as Cartier, kate spade, bebe and Juicy Couture, Fendi, Ferrari Store, Hermes, Tory Burch—the list goes on!

The Pearl Harbor Visitor Center is open daily 7:00 a.m. to 5:00 p.m. Interpretive programs, including a documentary film about the attack and the boat trip to the USS Arizona Memorial, begin at 8:00 a.m. The last program each day begins at 3:00 p.m. Allow 75 minutes for the tour. This does not include time waiting for your tour to begin. Because of 9/11, security regulations include: purses, backpacks, camera bags, diaper bags, or other items that offer concealment are not allowed. Strollers with pockets and compartments must be empty. Personal cameras are allowed. For more information, call 808.954.8777 or visit nps.gov/valr/index.htm.

Kualoa Ranch Tours and Activities—Offers movie site and ranch tours; jungle expeditions; Hawai'ian fishpond and garden tours; ocean voyaging; legends and legacy tours; Secret Island beach; horseback riding tours; and ATV tours. Call 800.231.7321 or visit kualoa.com for more details.

North Shore—If there is such a thing as a perfect wave, you'll likely find it on the North Shore. The big, glassy winter waves of this legendary surf mecca attract the best surfers in the world, while summer waves are far smaller and more gentle—all of which makes the North Shore the perfect surf spot for beginners and veterans alike. Stretching for more than seven miles, stroll in the thick sands of Waimea Bay, Ehukai Beach (Banzai Pipeline) and Sunset Beach.

And these are just a few suggestions! Speak with the resort's concierge for more ideas.

Registration Information

Cancellations, Refunds and Booking Changes

Cancellations on or prior to April 11 will be subject to a \$50 per person administrative fee. Cancellations thereafter, or early departures that deviate from the dates to which you have committed, will be subject to a \$50 per person administrative fee plus two nights' room charge. In the event of death or medical emergencies, all or portions of these penalties may be waived. Please inform WMA of any changes immediately.

There will be NO refunds for no-shows on any portion of the trip. Insurance policy information for trip cancellation or interruption will be provided to all registrants at the time of confirmation. It is strongly recommended that you review all materials carefully upon receipt to protect your investment. Both land and air can be protected in this manner.

☐ Check here if you have a disability that requires special accommodations in order to fully participate in this seminar. You will be contacted by WMA to discuss your specific needs.

Hertz Car Rental will provide discounted rates, guaranteed one week before through one week after the meeting dates. Reservations may be placed online at hertz.com or by calling 800.654.2240. Refer to convention code CV#02RE0026.

Hawaiian Airlines is pleased to partner once again with WMA and offer a special discount off their lowest rates from any California gateway. Simply go to hawaiianair.com/affiliate and refer to WMA's code AMWEBWMA.

Mail or fax this completed form with payment to:

WMA
455 Capitol Mall, Suite 800
Sacramento, CA 95814
916.448.7085 (fax)

For more information, call Regina Sánchez at 916.448.7002 or toll free (within CA) at 800.669.8847 or email regina@wma.org.

PLEASE NOTE:

You are urged to register no later than April 1 to guarantee space and group rate at the JW Marriott Ihilani. Reservations will be based on space and rate availability only thereafter.

REGISTRATION FORM

2014 WMA Spring Seminar — April 26 - May 3

Name 1: ☐ Seminar Registrant

Name 2: ☐ Seminar Registrant or ☐ Hotel Only

Community/Firm Name

Membership ID

Mailing Address

City

Email Address

State

ZIP

Day Phone

Evening Phone

Cell Phone

The JW Marriott Ihilani Resort & Spa Ko Olina

With double occupancy rates, you can select one or two full educational seminar registration(s). Each person must register for educational seminars in order to make a trip fully tax deductible. WMA has negotiated run of house rooms. Run of house refers to the different room types that are offered by the resort at the same price—depending on availability at the time you check in. If you prefer a guaranteed ocean view room, please call Regina at 800.669.8847, for pricing. Educational seminars include a breakfast on seminar days in the Naupaka restaurant. The resort is 100% smoke-free.

☐ Double Occupancy with 1 Educational Seminar Registration – \$1,795 per person \$ _____

☐ Double Occupancy with 2 Educational Seminar Registrations – \$2,330 per person \$ _____

☐ Single Occupancy with 1 Seminar Registration – \$3,515 per person \$ _____

☐ Seminar Only– \$1,300 per person \$ _____

Preferred Bed Type: ☐ One King Bed ☐ Two Double Beds

Number of children under 18 in parents' room: _____; Ages: _____

(No additional charges for children ages 18 and under staying in parents' room, using existing bedding.)

☐ Will use existing bedding ☐ Crib (no additional cost, based on availability)

☐ Third person in room over age 18 (add \$625) ☐ Roll-away (add \$525) \$ _____

Room Reservations: Arrival Date April _____, 2014; Departure Date May _____, 2014

The Welcome Reception and Farewell Dinner are NOT included in any packages:

☐ Welcome Reception (Sunday, April 27)—\$125 per person x total # _____ \$ _____

☐ Paradise Cove Luau (Monday, April 28)—\$150 per person x total # _____ \$ _____

☐ Walking Tasting Tour (Tuesday, April 29)—\$150 per person x total # _____ \$ _____

☐ Catamaran Snorkel Sail (Wednesday, April 30)—\$135 per person x total # _____ \$ _____

☐ Farewell Dinner (Thursday, May 1) – \$150 per person x total # _____ \$ _____

TOTAL AMOUNT DUE WMA \$ _____

Payment Information

☐ Check # _____ ☐ AMEX ☐ Visa ☐ MasterCard ☐ Discover

Name on Card _____

Card # _____

Exp. Date _____/_____/_____ Email Address _____

Billing Address _____ City _____ ZIP _____

Signature _____

Seminars

Topics include: **Property Rights, PAC Report and Legislative Updates** with Sheila Dey; Jimmy Wells and Michael Martinez will present an **Industry Update: Shorebreak Energy Developers Secures \$50 Million to Finance Manufactured Housing Community Solar Installations**; Andy Carey and Mark Weiner from Storz Management Company will present **Innovation in Our Industry: How Strategic Change Translates to Increased Earnings**; and legal seminars by Joseph Carroll, will include **Conversions, Kids, and Caregivers: Issues in an Aging Manufactured Housing Population**.

Now, let's get you there!

Fly the wings of the islands to your place in the sun for excellent educational opportunities, as well as some relaxation and rejuvenation! Hawaiian Airlines is pleased to partner once again with WMA and offer a special discount off their lowest web rates from any California gateway for travel to and from O'ahu. To make reservations, simply go online and visit hawaiianair.com/affiliate and refer to WMA's preferred affiliate program code: AMWEBWMA. If you do not have access to the web, call 800.367.5320.



Getting to the JW Marriott Ihilani requires either the rental of a car, using ground transportation service or hiring a taxi. To assist you, here are a couple of suggestions:

Hertz Car Rental will provide discounted rates with unlimited mileage, guaranteed one week prior and one week after the actual meeting dates. Reservations may be placed online at hertz.com or by calling 800.654.2240. Refer to CV code: CV02RE0026.

Taxi service is available from Honolulu International Airport to and from the resort at approximately \$75 each way. Speedi Shuttle is also available. For reservations, call 877.242.5777. The estimated cost for a shared ride is \$18 per person each way.

Questions?

Call or email Regina Sánchez at 800.669.8847 or regina@wma.org.

The resort address is 92-1001 Olani Street, Kapolei, Oahu, HI 96707. Telephone is 808.679.0079.



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