

You are invited to WMA's  
*2015 Spring Seminar*

March 14-21



THE RITZ CARLTON KAPALUA



*Maui awaits you!*

*K*apalua — translated from an ancient Hawaiian language to mean “arms embracing the sea”. It will enfold you into its captivating surroundings, much as it did when its first inhabitants came upon Maui’s pristine Pacific shores centuries ago. The Ritz Carlton Kapalua is one of the most breathtaking resorts in Hawaii. It welcomes you to a paradise steeped in rich cultural tradition and a warm Aloha spirit.

This legendary hotel is located on the western edge of Maui near Kapalua Bay. The Polynesian people who inhabited this area first were drawn to the protected cove’s hospitable shores and its immense beauty. You will find the same still holds true today.

You are invited to join us here for WMA's 2015 Spring Seminar as you learn through educational seminars, and at the same time, rejuvenate!

Come!

*The Schedule*

- Saturday, March 14** Arrivals and Hotel Check-In
- Sunday, March 15**
  - 7:00 a.m. Registration
  - 5:00 p.m. Welcome Reception (Optional)
- Monday, March 16**
  - 7:30 a.m. Seminar Breakfast
  - 9:00 a.m. WMA Updates
  - 1:00 p.m. or 3:00 p.m. Horseback Riding (Optional)
- Tuesday, March 17** Free Day
  - 8:00 a.m. Whale Watching/Snorkel (Optional)
- Wednesday, March 18**
  - 7:30 a.m. Seminar Breakfast
  - 9:00 a.m. Valuation Strategies
  - 1:30 p.m. Ziplining (Optional)
- Thursday, March 19**
  - 7:30 a.m. Seminar Breakfast
  - 9:00 a.m. Your Park’s Bully, and Other Bad Guys and Gals
  - 2:00 p.m. ATV Tours (Optional)
  - 5:00 p.m. Farewell Event (Optional)
- Friday, March 20**
  - 7:30 a.m. Seminar Breakfast
  - 9:00 a.m. Anti Rent Control Toolbox
- Saturday, March 21** Departures

# WMA 2015

## SPRING SEMINAR

### OPTIONAL ACTIVITIES

#### **Sunday, March 15—The Welcome Reception**

WMA invites you to a welcome reception. This is a great opportunity to reacquaint yourselves on all the happenings with other attendees. Don't know anyone? Is this your first Spring Seminar? This is a perfect time to meet, network and share ideas with others in the industry! Join us on the Makai Lawn.

#### **Monday, March 16—Ironwood Ranch Horseback Ride**

At Ironwood Ranch, we do the West Maui Journey, a 90 minute horseback ride which will take us through tropical valleys and ironwood forests. The route will vary based on conditions, but always scenic and fun! This ride is recommended for all riding levels. We have scheduled two rides: 1:00 p.m. (depart the hotel at 11:30 a.m.) and a 3:00 p.m. (depart the hotel at 12:30 p.m.). It is 55 minute drive without traffic.

#### **Tuesday, March 17—FREE DAY Ka'anapali Snorkel and Whale Watching**

Ka'anapali is ideally located for enjoying many ocean adventures. It is the only location where pick up and drop off is directly from the beach. Some of Maui's best snorkel sites are only a few miles away and the crew will

choose the best destination for that day. Experienced and dedicated crew are masters of teaching first time snorkelers. All snorkeling equipment and instruction will be provided, as well as a continental breakfast, lunch, soda and snacks, and that personalized service you've come to expect from Maui's first family of sailing. With those famous Maui tradewinds just a few hundred yards off shore, the crew wastes no time in hoisting sail and getting into some serious sailing to see if we can find any whales before our return. Check in is at 7:45 a.m. (for the 8:00 a.m. sail) at the Trilogy Ocean Sports Beach kiosk on the beach fronting Ka'anapali Beach Hotel. Without traffic, it is a 15 minute drive.

#### **Wednesday, March 18—Zip n' Dip at Ka'anapali Zipline**

Experience the ultimate Zipline tour adventure which includes Maui's only Zip n' Dip line, allowing you to splash into a natural mountain pool. Race your family or friends on our double racing line while enjoying sweeping views of the Pacific Ocean, offshore islands and West Maui Mountains. The dip is optional. If you choose not to, simply relax and get a tan! Check in is at 1:00 p.m. for the 1:30 p.m. two and a half hour tour. Without traffic, it is a 15 minute drive.

#### **Thursday, March 19—ATV Tour**

Experience the excitement of driving your own ATV through an active cattle ranch on dirt roads and trails inaccessible to the general public. Enjoy the breathtaking views of Lahaina Town and surrounding Hawaiian Islands. Nestled in the picturesque West Maui Mountains above the town of Lahaina on 600 acres of unspoiled land, Kahoma Ranch provides the perfect playground for your adventure. Experienced guides take you on an exhilarating ride on your own two-person Polaris ATV up into the pastures where you may come across cows, horses, and even peacocks or the occasional pig. Check in is at 1:30 p.m. for the 2:00 p.m. tour. Check in location is in Lahaina which is a 15 minute drive without traffic.

#### **Farewell Dinner**

We have spent a whole week together! Great friends remembered and good friends made. We're not quite ready to say goodbye. Let's get together one last time for a final dinner and share a final sunset. Join us on the Beach Lawn.

#### **Friday, March 20**

We have purposely left this afternoon open because we couldn't squeeze in everything that we think one should experience on Maui. So we thought you should explore what you want!



# WMA 2015

## SPRING SEMINAR

### EDUCATIONAL SEMINARS & OTHER INFORMATION

#### Seminars

Topics include: **Property Rights, PAC Report** and **Legislative Updates** with Sheila Dey; Attorney, Michael Mihelich will present **Your Park's Bully, and Other Bad Guys and Gals**, and **Anti Rent Control Toolbox**; and back by popular demand are Andy Carey and Mark Weiner with **Valuation Strategies: a Long-Term Look**.

#### Now, let's get you there!

Fly the wings of the islands to your place in the sun for excellent educational opportunities, as well as some relaxation and rejuvenation! Hawaiian Airlines is pleased to partner once again with WMA and offer a special discount off their lowest web rates from any California gateway for travel to and from Maui. To make reservations, simply go

online and visit [hawaiianair.com/affiliate](http://hawaiianair.com/affiliate) and refer to WMA's preferred affiliate program code: AMWEBWMA. If you do not have access to the web, call 800.367.5320.

**Getting to The Ritz Carlton Kapalua** requires either the rental of a car, using ground transportation service or hiring a taxi. To assist you, here are a couple of suggestions:

Hertz Car Rental will provide discounted rates with unlimited mileage, guaranteed one week prior and one week after the actual meeting dates. Reservations may be placed online at [hertz.com](http://hertz.com) or by calling 800.654.2240. Refer to CV code: CV02RE0027.

Taxi service is available from Kahului Airport to and from the resort at approximately \$120 (includes tax and

gratuity) each way. Speedi Shuttle is also available. For reservations, call 808.242.7777. The estimated cost for a shared ride is \$50 per person each way.

If you require further assistance with transportation, you can also call The Ritz Carlton at 808.669.6200. and ask for the concierge's desk. Also, keep in mind, March is peak season and very busy on the islands. If there is anything in particular you are thinking you might want to do while on Maui, consider requesting the concierge to make reservations for you. They are glad to help.

#### Questions?

Call or email Regina Sánchez at 800.669.8847 or [regina@wma.org](mailto:regina@wma.org).

The hotel address is 1 Ritz-Carlton Drive, Kapalua, Maui HI 96761. Telephone number is 808.669.6200.

## WE ARE IN

FOR A SPRING SEMINAR TREAT!



# REGISTRATION INFORMATION

## Cancellations, Refunds and Booking Changes

Cancellations on or prior to February 1 will be subject to a \$50 per person administrative fee. Cancellations thereafter, or early departures that deviate from the dates to which you have committed, will be subject to a \$50 per person administrative fee plus two nights' room charge. In the event of death or medical emergencies, all or portions of these penalties may be waived. Please inform WMA of any changes immediately.

There will be NO refunds for no-shows on any portion of the trip. Insurance policy information for trip cancellation or interruption will be provided to all registrants at the time of confirmation. It is strongly recommended that you review all materials carefully upon receipt to protect your investment. Both land and air can be protected in this manner.

Check here if you have a disability that requires special accommodations in order to fully participate in this seminar. You will be contacted by WMA to discuss your specific needs.

Hertz Car Rental will provide discounted rates, guaranteed one week before through one week after the meeting dates. Reservations may be placed online at [hertz.com](http://hertz.com) or by calling 800.654.2240. Refer to convention code CV#02RE0027.

Hawaiian Airlines is pleased to partner once again with WMA and offer a special discount off their lowest rates from any California gateway. Simply go to [hawaiianair.com/affiliate](http://hawaiianair.com/affiliate) and refer to WMA's code AMWEBWMA.

Mail or fax this completed form with payment to:

### WMA

455 Capitol Mall, Suite 800  
Sacramento, CA 95814  
916.448.7085 (fax)

For more information, call Regina Sánchez at 916.448.7002 or toll free (within CA) at 800.669.8847 or email [regina@wma.org](mailto:regina@wma.org).

### PLEASE NOTE:

You are urged to register no later than February 1 to guarantee space and group rate at The Ritz Carlton Kapalua. Reservations will be based on space and rate availability only thereafter.

# REGISTRATION FORM

## 2015 WMA Spring Seminar — March 14-March 21

Name 1:  Seminar Registrant \_\_\_\_\_

Name 2:  Seminar Registrant or  Hotel Only \_\_\_\_\_

Community/Firm Name \_\_\_\_\_ Membership ID \_\_\_\_\_

Mailing Address \_\_\_\_\_

City \_\_\_\_\_ Email Address \_\_\_\_\_

State \_\_\_\_\_ ZIP \_\_\_\_\_

Day Phone \_\_\_\_\_ Evening Phone \_\_\_\_\_ Cell Phone \_\_\_\_\_

### The Ritz Carlton Kapalua

With double occupancy rates, you can select one or two full educational seminar registration(s). Each person must register for educational seminar registration(s) in order to make a partially tax deductible. WMA has negotiated deluxe ocean view accommodations, complimentary wireless high-speed internet access, local telephone calls, toll-free access, discounted golf fees, and preferred tee times, pool towel service, and in-room coffee. Educational seminars include a breakfast on seminar days in the Naupaka restaurant. The hotel is 100% smoke-free.

**Seminar registrations are still open; however, the hotel room block has been sold out. Please call Regina Sanchez if you wish to be wait-listed.**

Double Occupancy with 1 Educational Seminar Registration – \$1,985 per person \$ \_\_\_\_\_

Double Occupancy with 2 Educational Seminar Registrations – \$2,485 per person \$ \_\_\_\_\_

Single Occupancy with 1 Seminar Registration – \$3,735 per person \$ \_\_\_\_\_

Seminar Only – \$1,300 per person \$ \_\_\_\_\_

Preferred Bed Type:  One King Bed  Two Double Beds

Number of children under 18 in parents' room: \_\_\_\_\_; Ages: \_\_\_\_\_

(No additional charges for children ages 18 and under staying in parents' room, using existing bedding.)

Will use existing bedding  Crib (no additional cost, based on availability)

Third person in room over age 18 (add \$905)  Roll-away (add \$525) \$ \_\_\_\_\_

Room Reservations: Arrival Date March \_\_\_\_\_, 2015; Departure Date March \_\_\_\_\_, 2015

### The Welcome Reception and Farewell Dinner are NOT included in any packages:

Welcome Reception (Sunday, March 15—\$140 per person x total # \_\_\_\_\_ \$ \_\_\_\_\_

Horseback Ride (Monday, March 16)—\$100 per person x total # \_\_\_\_\_ \$ \_\_\_\_\_

1:00 p.m./SOLD OUT  3:00 p.m. /2 HORSES LEFT!

Snorkel/Whale Watching (Tuesday, March 17)—\$130 per person x total # **SOLD OUT!** \$ \_\_\_\_\_

Zip n' Dip (Wednesday, March 18)—\$140 per person x total # **SOLD OUT!** \$ \_\_\_\_\_

ATV Tour (Thursday, March 19)—\$150 per person/shared x total # \_\_\_\_\_ \$ \_\_\_\_\_

ATV Tour (Thursday, March 19)—\$230 per person/solo x total # \_\_\_\_\_ \$ \_\_\_\_\_

**1 VEHICLE LEFT/CAN BE SHARED OR SOLO**

Farewell Dinner (Thursday, March 20) – \$160 per person x total # \_\_\_\_\_ \$ \_\_\_\_\_

**TOTAL AMOUNT DUE WMA \$ \_\_\_\_\_**

### Payment Information

Check # \_\_\_\_\_  AMEX  Visa  MasterCard  Discover

Name on Card \_\_\_\_\_

Card # \_\_\_\_\_

Exp. Date \_\_\_\_\_ / \_\_\_\_\_ Email Address \_\_\_\_\_

Billing Address \_\_\_\_\_ City \_\_\_\_\_ ZIP \_\_\_\_\_

Signature \_\_\_\_\_